

January 1, 2016

Re: **Intmpe** Pumps and Parts Testing Policy!

We advise that we would like to supply product for reliability testing in your facility under the following terms;

1. **Intmpe** will provide 1 set of parts (and or a complete pump) including impeller and liners in an ASTM A532 Chrome Metal or other suitable Metal/Elastomer material for installation and testing purposes. Note: **Intmpe** representatives will supervise the installation with End-User staff.

Paragraph "A"

It is agreed by the End-User and **Intmpe** that 100% of product cost will be paid in full at the end of a pre-set length of *average running time*, not to exceed (advise) hours. And or not more than 5% longer than Competitors new pump or parts expected *average run time* which is known from previous installations of competitors equipment.

"AVERAGE RUN TIME" means the End-User has taken into consideration that the stated time may be shortened for the following reasons;

- a) Non adjustment of pump impeller clearances which causes re-circulation and shorter wear life of parts/pumps.
- b) Process upsets which include cavitation, line/valve blockages.
- c) Low NPSH.
- d) Higher % solids concentrations than normal design, specific gravity changes, particle size changes and belt slippage.

It is understood that the End-User staff will document and report to **Intmpe** operating/process problems that may cause a shorter *average run time* and that they will lower the length of *average run time* expected for the current product under test to support a 100% payment to **Intmpe** even with lower than expected *average run time.*"

In good faith, **Intmpe** agrees to supply the test product for a price of 50% of normal value. In good faith, the End-User agrees to pay the balance of 50% at end of the *average run time* test according to the provisions set forth in paragraph "A."

The purpose of a joint 50% investment by both parties at the start of the test is to share equally the costs and benefits of the test so that both parties interests are upheld.

COSTS OF TEST

- A. Intmpe will provide high quality product.
- B. End-User will provide a high quality test environment.

Intmpe Reliability Engineering.

"QUALITY ISO-9001 PRODUCTS"